



# Talk to Joe

Joe Fallon has an Architectural design company based in Dublin & Wexford. Joe has witnessed the industry change considerably in his twenty years in the business. "When I began, drawing boards and ink pens were the draughtsman's main tool, now it's AutoCad." Yet as the industry has changed Joe Fallon's core beliefs have remained steadfast. Joe maintains meticulous attention to detail on every job, carefully listening to clients' needs and he only uses a select pool of trusted building contractors & engineers. His practice prides itself on consistently completing work within a client's budget while offering great value for money. That's why Joe's clients always recommend him to their friends, "It's my last client that gives me my next project" says Joe.

The importance of a skilled Architectural Technician should never be overlooked. Joe Fallon Design can provide a more personal, hands-on approach than some of the larger architectural firms. Joe's practice charges a fixed fee unlike most architect practices. Despite his low rates, Joe believes in going the extra mile: "One policy I developed some time ago is to call back a year later to see how the client has settled in and see how the spaces are working. This has greatly been appreciated by clients" explains Joe.

Last year Joe received recognition for his work making it to the final four of the CMG Architectural Practice of the year 2011, a competition which was open to all architectural firms throughout Ireland.

Joe Fallon's practice provides clients with a comprehensive package: A full set of plans prepared for planning permission, tender stage, and construction; Site supervision and certification in compliance with Building Regulations; Full Professional Indemnity Insurance on all work; Mr. Tom O'Neill, of Once Structural Engineers supervising and certifying all

designs.

With energy costs rising every month, improving energy efficiency is at the top of the agenda for many householders. Joe's expertise could save you thousands in the long term as his commitment to providing clients with energy efficiency solutions is second to none. Joe is certified as a Building Energy Rating assessor by Sustainable Energy Ireland and is constantly on the lookout for new ways to better heat, insulate and run households. In the coming months Joe will be joined by Mr. Patrick Murphy, Ms. Sustainable Energy, a recent architectural graduate. "He's an expert in sustainable design. I look forward to seeing the fresh ideas and innovations he'll bring to the practice" says Joe.

Joe offers a number of services, including landscape design, BER assessment and he works closely with town planners on some intricate planning applications but he says his real speciality is for domestic house extensions to utilise space to its maximum, future proofing the design from an energy efficiency point of view, while also allowing for the changing needs of a family unit as it evolves. Joe will always maximise on natural light and high energy efficiency in all his work. A qualified landscape designer, Joe offers free garden landscape design advice with extension work. "People appreciate a bit of value added in tough times" explains Joe. This value for money coupled with a dedication to maintain the highest standards of service is the reason Joe Fallon's practice has remained successful despite the recession. With projects currently in progress, its all go for Joe. You can see some of his previous work on [www.joefallon.com](http://www.joefallon.com)

Joe Fallon will be exhibiting at stand M72 at the Ideal Homes Exhibition this April along with once consulting engineers 20th to the 22nd



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